



ADVANCED COURSE ON MOTOR INSURANCE

MARCH 9-13, 2020; MON. - FRI. ; 4:30-7:30PM
IIAP TRAINING ROOM

COURSE OBJECTIVE:

The Course shall provide skills needed by a Motor Car Underwriter. It is the second requirement towards obtaining a Motor Car Underwriter's license from the Insurance Commission. It features cases on motor underwriting, claims, marketing and pricing. It will also allow the professional to keep abreast of the growing challenges in the motor insurance market in the country.

WHO SHOULD ATTEND

This course is addressed to all who would like to know more about Motor Car Insurance. It is principally designed for motor car department technical staff, professionals and executives but is a useful course even for those working in other lines. The insurance managers of companies (as buyers of motor car insurance) will also benefit from the course.

PRE REQUISITE: IIAP Basic Non-Life Insurance Course



COURSE OUTLINE

- I. Review of Basic of Motor Insurance
- II. Motor Underwriting
Cases on Underwriting
- III. Motor Claims / Cases on Claims
- IV. Motor Insurance Marketing
Government Regulations affecting
Motor Insurance
Motor Car Pricing Structure
- V. Comprehensive Examination

RESOURCE SPEAKERS:

**MR. CHRISTOPHER
MARQUEZ**

**MR. CRESCENCIO
MERCADER, JR.**

CERTIFICATE

A Certificate of Completion shall be awarded to participants who obtain a rating of seventy percent (70%) or better for the examinations and attended at least eighty percent (80%) of the sessions.

A Certificate of Attendance shall be awarded to those who attended at least eighty percent (80%) of the sessions.

For more information:

contact person: Pao Lavina

please call 632-8887-7444

e-mail lavina@iiap.com.ph

education@iiap.com.ph

COURSE FEE

IIAP Member	P16, 800
IIAP Alumni	P 17, 920
For All Others	P 19,040

This fee is inclusive of VAT and covers the cost of registration, study materials and snacks. Checks for registration fee should be in the name of the Insurance Institute for Asia and the Pacific, Inc. Fees should be remitted on or MARCH 5, 2020.

ADMISSION

Admission to the course will be limited which will allow a maximum interaction among participants. Reservations will only be granted to those who have submitted their applications and paid the corresponding seminar fee.

An applicant must fully fill out the IIAP application form, attach an ID-sized picture thereon and submit the same on or before March 5, 2020. Refund shall not be allowed after the start of the seminar.

Notice of Cancellation/Substitution:

IIAP has the right to cancel or postpone seminars/courses on or before the deadline of submission due to unavoidable circumstances.

All cancellations and substitutions of reservations must be sent in writing to IIAP. Due to the costs incurred for preparation and administration, any cancellations received on the 1ST day and onwards are subject to penalty (see details below):

Cancellation:	Penalty:
1st day of seminar	30% of course fee
2nd day of seminar	50% of course fee
3rd day and onwards	100% of course fee

